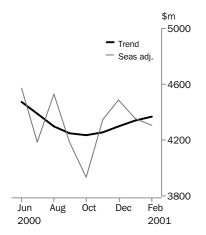


# LENDING FINANCE

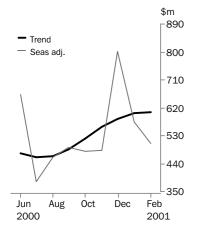
AUSTRALIA

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#### **Personal finance**



#### **Lease finance**



 For further information about these and related statistics, contact Stuart Veitch on Sydney 02 9268 4317, or the National Information Service on 1300 135 070.

## FEBRUARY KEY FIGURES

TREND ESTIMATES	Jan 2001 \$m	Feb 2001 \$m	% change Jan 2001 to Feb 2001
Housing finance for owner occupation	5 986	6 059	1.2
Personal finance	4 337	4 369	0.7
Commercial finance	14 719	14 762	0.3
Lease finance	603	605	0.3

% change Jan 2001 Feb 2001 Jan 2001 to SEASONALLY ADJUSTED \$m \$m Feb 2001 6 073 Housing finance for owner occupation 5 853 -3.6Personal finance 4 357 4 306 -1.2Commercial finance 15 094 -6.2 14 165 Lease finance 575 506 -11.9

## FEBRUARY KEY POINTS

#### HOUSING FINANCE FOR OWNER OCCUPATION

• The seasonally adjusted value of housing finance commitments fell 3.6% in February 2001, the second consecutive monthly decline. The trend continued to grow, up by 1.2%.

#### PERSONAL FINANCE

- Personal finance commitments (seasonally adjusted) fell by 1.2% in February 2001, with the fall in revolving credit commitments (down 3.1%) outweighing an increase in fixed loan commitments (up 1.6%).
- In trend terms, growth in total personal finance is slowing, increasing by 0.7% in February 2001.

## COMMERCIAL FINANCE

• The trend for commercial finance commitments increased by 0.3% in February 2001, with growth of 1.3% in the fixed loan commitments trend. The revolving credit trend declined by 0.7%.

#### LEASE FINANCE

 Seasonally adjusted lease finance fell by 11.9% in February 2001, for the second successive monthly decline since the unusually high level of December 2000. The trend series is virtually flat.

## N O T E S

FORTHCOMING ISSUES	ISSUE	RELEASE DATE
	March 2001	16 May 2001
	April 2001	12 June 2001
	May 2001	13 July 2001
	June 2001	10 August 2001
	July 2001	11 September 2001
	August 2001	15 October 2001

CHANGES IN THIS ISSUE There are no changes in this issue.

Dennis Trewin Australian Statistician

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HOUSING FINANCE FOR OWNER OCCUPATION

The seasonally adjusted series for the value of housing finance commitments declined by 3.6% in February 2001, after a fall of 4.3% last month. The trend series continues to increase, up by 1.2% in February 2001, with the growth in the trend slowing over the past three months.

For further information refer to *Housing Finance For Owner Occupation*, *Australia* (Cat. no. 5609.0)

PERSONAL FINANCE

COMMERCIAL FINANCE

Personal finance commitments (seasonally adjusted) fell by 1.2% in February 2001, after a 2.9% decline in January. The fall in revolving credit commitments (down 3.1%) outweighed an increase in fixed lending (up 1.6%).

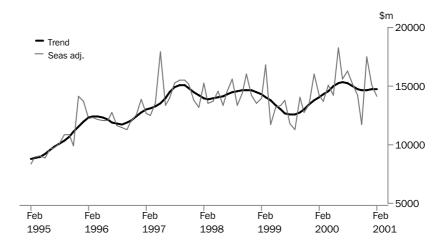
Personal finance trend series growth slowed in February 2001, increasing by 0.7%. The shape of the revolving credit trend series continues to dominate the total trend series, with the revolving credit trend increasing by 1.7% in February, while the fixed lending trend continued its nine month decline with a fall of 0.6%.

In original terms, falls in fixed loan commitments for total motor vehicles (down \$42 million) contrasted with increases in fixed loan commitments for debt consolidation (up \$29 million) and refinancing (up \$29 million).

The trend for total commercial finance commitments remained flat in February 2001, increasing by just 0.3%.

The third consecutive increase in seasonally adjusted fixed loan commitments (up 6.5% in February 2001) resulted in a turn upwards in the fixed lending trend (increasing by 1.3% in February). The strength in the fixed loan commitments series was mainly due to an increase in refinancing commitments, which contributed \$602 million to the \$949 million increase in total fixed lending commitments (both in original terms).

The revolving credit trend remained weak, falling by 0.7%, the seventh successive monthly decline.



LEASE FINANCE

The seasonally adjusted series for lease finance commitments fell by 11.9% in February 2001, the second monthly decline from the unusually high level in December 2000. As a result, trend growth has slowed considerably, increasing by just 0.3% in February.

The original lease finance series remained at a similar level to last month, when normal seasonal patterns would indicate an increase in February. Electronic Data Processing Equipment commitments (down \$31 million) after the historically high level at the end of 2000, contributed to the flat result in original terms.



	SECURED HO	OUSING(a)	PERSON	AL		COMMER	RCIAL		LEASE
	Construction and purchase of dwellings	Alterations and additions	Fixed Ioan facilities	Revolving credit facilities(b)	Total	Fixed Ioan facilities	Revolving credit facilities(b)(c)	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • •
2000				Origina	ıl				
February	6 663	284	1 995	2 100	4 096	7 965	4 987	12 951	470
March	6 946	306	2 129	3 043	5 171	7 520	6 628	14 148	548
April	5 250	223	1 602	2 321	3 924	6 483	7 610	14 093	431
May	6 644	311	2 076	2 950	5 026	7 836	7 226	15 062	545
June	5 600	264	2 075	2 870	4 945	13 270	8 736	22 006	999
July	5 267	226	1 617	2 414	4 031	8 136	8 040	16 176	403
August	6 033	243	2 046	2 787	4 833	7 951	9 018	16 969	470
September	5 204	223	1 756	2 261	4 017	7 546	7 054	14 600	461
October									433
	5 342	242	1 767	2 241	4 008	7 297	6 056	13 352	
November	6 149	257	1 891	2 853	4 745	7 529	5 092	12 621	477
December	5 802	246	1 773	2 477	4 251	7 734	10 372	18 105	812
2001									
January	5 302	213	1 743	2 141	3 884	6 253	6 299	12 552	427
February	5 666	237	1 795	2 096	3 890	7 202	5 299	12 501	425
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	Seasonally A	diusted	• • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • •
2000				Seasonally A	ajusteu				
February	6 560		1 897	2 412	4 309	8 635	5 606	14 241	533
March	6 109		1 883	2 926	4 809	7 349	6 397	13 746	516
April	5 832		1 806	2 483	4 289	7 652	7 398	15 050	510
May	5 882	• •	1 909	2 657	4 566	7 209	6 999	14 208	498
June	5 446		1 907	2 663	4 570	10 452	7 823	18 275	663
July	5 483	• •	1 695	2 494	4 189	7 741	7 859	15 600	381
August	5 682	• •	2 027	2 501	4 528	7 820	8 483	16 303	461
September	5 448	• •	1 846		4 187	7 728	7 414	15 142	491
October		• •		2 341					481
	5 333	• •	1 820	2 111	3 931	7 656	6 537	14 193	
November	5 642	• •	1 831	2 513	4 344	7 146	4 561	11 707	484
December	6 347	• •	1 930	2 555	4 485	7 332	10 183	17 515	802
2001									
January February	6 073 5 853	• •	1 764 1 792	2 593 2 514	4 357 4 306	7 676 8 176	7 418 5 989	15 094 14 165	575 506
rebluary	5 655	··	1 192	2 314	4 300	0110	5 969	14 105	500
				Trend					
2000									
February	6 389		1 860	2 513	4 373	7 828	6 206	14 034	562
March	6 167		1 866	2 588	4 454	7 734	6 536	14 270	533
April	5 954		1 876	2 639	4 515	7 652	6 945	14 597	509
May	5 766		1 883	2 642	4 525	7 614	7 421	15 035	491
June	5 602		1 882	2 594	4 476	7 604	7 696	15 300	472
July	5 501		1 877	2 510	4 387	7 629	7 718	15 347	460
August	5 472		1 870	2 430	4 300	7 644	7 574	15 218	464
September	5 525		1 861	2 388	4 249	7 614	7 373	14 987	487
October	5 630		1 850	2 387	4 237	7 554	7 220	14 774	522
November	5 761		1 841	2 418	4 259	7 525	7 136	14 661	558
December	5 884		1 832	2 467	4 299	7 552	7 110	14 662	585
2001	. == .				50	. 332		·	230
January	5 986		1 821	2 516	4 337	7 626	7 093	14 719	603
February	6 059	• •	1 811	2 558	4 369	7 722	7 040	14 762	605
i cordary	0 000	• •	1 011	2 330	7 303	1 122	1 0-10	17 102	000

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<sup>(</sup>a) For owner occupation.

<sup>(</sup>b) New increased credit limits during the period; includes credit cards.



#### HOUSING FINANCE(a)..... PERSONAL FINANCE.....

	All banks	Permanent building societies	Wholesale lenders n.e.c.	Other lenders	Total	All banks	Credit co-operatives	Finance companies	Other lenders	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • •
December	5 584	189	554	264	6 591	3 253	271	585	187	4 295
2000										
January	4 372	133	441	228	5 174	2 544	221	487	116	3 369
February	5 655	208	526	275	6 663	3 087	263	582	163	4 096
March	5 825	225	587	309	6 946	4 100	302	633	137	5 171
April	4 365	156	492	237	5 250	3 110	227	473	113	3 924
May	5 618	174	573	279	6 644	3 964	292	633	138	5 026
June	4 629	162	551	258	5 600	3 783	277	683	201	4 945
July	4 151	176	764	175	5 267	3 135	231	495	170	4 031
August	4 749	199	881	204	6 033	3 683	249	691	210	4 833
September	4 078	187	763	176	5 204	3 087	241	523	167	4 017
October	4 244	178	730	189	5 342	3 033	242	563	170	4 008
November	4 917	222	812	197	6 149	3 684	278	593	190	4 745
December	4 651	178	771	203	5 802	3 233	257	558	202	4 251
2001										
January	4 298	169	647	189	5 302	2 910	246	529	199	3 884
February	4 554	221	681	210	5 666	2 891	246	525	228	3 890
	(a) Exclude	s alterations and	additions.							



## COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Type of Lender: Original

COMMERCIAL FINANCE	LEASE FINANCE
OUMINIEROIAE I INANOE	

	All banks	Money market corporations	Finance companies	Other lenders	Total	All banks	General financiers	Finance companies	Other lessors(a)	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • •
December	13 101	914	404	603	15 022	309	181	202	53	746
2000										
January	10 614	640	260	549	12 063	177	132	145	38	491
February	11 198	742	347	665	12 951	227	76	125	41	470
March	11 684	1 356	399	710	14 148	238	94	146	70	548
April	10 237	2 948	305	603	14 093	168	100	115	47	431
May	13 616	451	424	570	15 062	198	94	197	56	545
June	18 531	1 582	713	1 180	22 006	477	188	249	85	999
July	14 214	691	321	950	16 176	123	103	112	65	403
August	14 152	1 468	504	845	16 969	168	90	137	75	470
September	11 912	1 313	552	823	14 600	156	119	121	66	461
October	10 667	1 451	504	731	13 352	137	106	125	65	433
November	10 780	554	460	828	12 621	160	121	132	64	477
December	14 376	1 684	649	1 396	18 105	376	242	127	67	812
2001										
January	11 019	493	276	764	12 552	125	139	106	57	427
February	10 396	1 104	333	667	12 501	143	118	109	55	425

(a) Includes money market corporations.



## PERSONAL FINANCE COMMITMENTS, Fixed Loan Facilities: Original

	New motor cars and station wagons	Used motor cars and station wagons	Total motor vehicles(a)	Individual residential blocks of land	Unsecured owner occupied housing finance(b)	Debt consolidation	Refinancing	Other(c)	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • •
December	340	482	890	106	40	131	215	437	1 819
2000									
January	275	456	784	79	33	124	198	422	1 640
February	331	513	913	111	42	152	255	523	1 995
March	328	541	951	126	50	171	275	556	2 129
April	253	408	722	96	38	131	217	398	1 602
May	320	507	903	120	42	149	286	575	2 076
June	344	527	955	110	41	147	272	550	2 075
July	300	412	770	82	34	111	217	404	1 617
August	454	507	1 028	119	31	124	265	479	2 046
September	329	425	814	105	32	123	228	455	1 756
October	328	451	843	96	35	123	244	427	1 767
November	350	476	889	112	39	140	258	454	1 891
December	342	427	833	101	37	125	237	441	1 773
2001									
January	326	472	850	88	33	121	223	428	1 743
February	301	442	808	105	36	150	252	443	1 795

<sup>(</sup>a) Includes motor cycles and other motor vehicles.



## PERSONAL FINANCE COMMITMENTS, Revolving Credit Facilities: Original

	NEW AND	INCREASED CRE	DIT LIMITS		CREDIT LIM OF MONTH.	IITS AT END
	Secured	Unsecured	Total	Cancellations and reductions	Total available	Used
Month	\$m	\$m	\$m	\$m	\$m	\$m
1999						
December	1 226	1 251	2 477	690	92 124	40 040
2000						
January	945	783	1 729	919	92 932	40 382
February	1 062	1 038	2 100	576	94 448	41 302
March	1 652	1 391	3 043	838	96 560	42 351
April	959	1 362	2 321	805	97 640	43 030
May	1 322	1 628	2 950	1 021	99 559	44 347
June	1 649	1 221	2 870	983	102 805	46 665
July	1 015	1 399	2 414	1 047	103 417	46 882
August	1 072	1 715	2 787	925	98 813	47 661
September	977	1 285	2 261	808	100 413	48 204
October	972	1 269	2 241	986	101 678	48 679
November	1 007	1 846	2 853	775	103 764	49 975
December	971	1 507	2 477	783	105 988	50 635
2001						
January	884	1 258	2 141	978	107 115	51 298
February	928	1 167	2 096	830	108 384	52 182

<sup>(</sup>b) Includes alterations and additions.

<sup>(</sup>c) Includes boats, caravans and trailers, household goods, travel and holiday and other purposes.





	Construction finance	Purchase of real property	Wholesale finance	Purchase of plant and equipment	Factoring	Refinancing	Other	Total	Commitments not drawn at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •
December	702	3 305	210	758	154	596	2 320	8 046	11 250
2000									
January	711	2 361	190	588	75	1 099	2 458	7 482	11 582
February	482	3 281	301	710	111	1 214	1 865	7 965	12 285
March	747	3 456	370	765	149	692	1 341	7 520	12 180
April	668	2 667	363	642	114	486	1 543	6 483	12 660
May	662	3 282	275	782	157	415	2 262	7 836	11 511
June	1 429	3 724	390	1 231	122	1 647	4 727	13 270	12 515
July	581	2 364	438	571	127	564	3 491	8 136	13 180
August	675	2 621	349	846	134	1 019	2 307	7 951	11 863
September	868	2 231	347	736	195	824	2 345	7 546	12 443
October	501	2 392	344	674	169	867	2 349	7 297	12 047
November	700	2 725	469	798	173	622	2 042	7 529	11 110
December	698	2 611	352	742	125	570	2 635	7 734	11 598
2001									
January	446	2 443	354	639	76	619	1 677	6 253	11 988
February	399	2 662	254	670	92	1 221	1 903	7 202	11 406

## REVOLVING COMMERCIAL FINANCE AND LEASE FINANCE COMMITMENTS: Original

	REVOLVING (	CREDIT FACILITIES			LEASE FINANC	E FACILITIES.
	New and increased credit limits	Cancellations and reductions	Total credit limits at end of month	Credit limits used at end of month	Total commitments	Commitments not drawn at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •
December	6 975	6 484	209 321	120 169	746	338
2000						
January	4 581	4 329	208 708	118 354	491	359
February	4 987	4 910	208 510	118 680	470	387
March	6 628	4 407	211 281	118 569	548	379
April	7 610	3 777	215 058	119 709	431	366
May	7 226	7 980	215 323	121 972	545	414
June	8 736	5 898	220 117	125 760	999	421
July	8 040	6 219	223 848	126 827	403	309
August	9 018	8 143	203 472	114 320	470	391
September	7 054	6 568	204 389	115 344	461	428
October	6 056	5 968	204 798	115 101	433	397
November	5 092	5 217	205 028	115 525	477	397
December	10 372	7 507	210 488	117 758	812	402
2001						
January	6 299	6 142	210 860	116 686	427	393
February	5 299	5 347	210 869	119 291	425	419



		SECURED	, FOR OV	VNER OCC	UPATION		UNSECURED, PERSONAL FINANCE		COMMERCIAL FINANCE			
		Construction of dwellings	Purchase of newly erected dwellings	Purchase of established dwellings under new finance	Refinancing for established dwellings	Alterations and additions	Purchase and construction of dwellings	Alterations and additions	Construction of dwellings for rent or resale	Purchase of dwellings for rent or resale by individuals	,	Total
Μ	onth	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
19	999	054		4.445	1 000				0.70	0.400	045	0.000
_	December	951	225	4 415	1 000	264	14	26	270	2 189	315	9 669
20	000	75.4	400	0.405	700	040	40	0.4	200	4 000	000	7.000
	January February	754 1 005	186 270	3 435 4 327	799 1 062	213 284	13 14	21 27	363 302	1 668 2 306	229 310	7 680 9 908
	March	936	270 257	4 527 4 583	1 170	306	14 18	32	302 377	2 306	261	10 358
	April	936 665	25 <i>1</i> 185	4 583 3 516	883	223	18 15	23	333	1 823	236	7 902
	May	795	233	4 343	1 273	311	16	23 27	402	2 432	307	10 138
	June	608	248	3 562	1 182	264	16	25	565	2 208	392	9 070
	July	537	188	3 502	1 040	226	13	21	202	1 642	185	7 557
	August	604	216	4 076	1 138	243	12	19	250	1 928	185	8 670
	September	537	199	3 456	1 013	223	12	19	318	1 624	148	7 548
	October	535	174	3 489	1 143	242	10	25	230	1 581	206	7 637
	November	554	201	4 110	1 284	257	12	27	400	1 845	234	8 924
	December	510	208	3 903	1 181	246	12	25	269	1 831	253	8 438
2	001											
	January	457	224	3 571	1 051	213	10	23	261	1 668	176	7 654
	February	516	206	3 802	1 142	237	12	24	234	1 914	175	8 262
	,											

<sup>(</sup>a) Includes commitments to refinance loans where the principal purpose is for alterations and/or additions to dwellings.



PERSONAL FINANCE.....

	New motor cars and station wagons	Used motor cars and station wagons	Motor cycles	Other motor vehicles	Total	Commercial finance	Lease finance	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • • • • •	• • • • • • • • • • •	• • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • •	• • • • •
December	340	482	16	52	890	417	299	1 606
2000								
January	275	456	14	39	784	298	194	1 276
February	331	513	18	51	913	398	197	1 508
March	328	541	18	64	951	421	215	1 587
April	253	408	14	46	722	370	167	1 259
May	320	507	17	59	903	439	265	1 607
June	344	527	14	70	955	660	333	1 948
July	300	412	13	45	770	389	169	1 328
August	454	507	17	51	1 028	477	197	1 702
September	329	425	16	44	814	418	171	1 404
October	328	451	17	48	843	367	173	1 383
November	350	476	17	47	889	425	185	1 498
December	342	427	15	49	833	446	318	1 597
2001								
January	326	472	13	39	850	377	174	1 400
February	301	442	13	52	808	402	172	1 381
	(a) Excludes revo	lving credit facilities.						



## LEASE FINANCE COMMITMENTS FOR MOTOR VEHICLES: Original

	MOTOR CARS & STATION WAGONS		LIGHT TRUCKS		HEAVY	TRUCKS		
	New	Used	New	Used	New	Used	Other motor vehicles	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •
December	183	45	28	5	19	8	11	299
2000								
January	122	32	12	3	14	5	7	194
February	117	32	17	6	11	7	8	197
March	127	33	14	4	23	5	8	215
April	99	26	12	3	12	7	8	167
May	162	42	19	4	13	15	11	265
June	189	60	27	9	16	14	18	333
July	104	30	10	3	9	8	5	169
August	123	32	13	3	15	5	5	197
September	103	29	11	3	15	5	6	171
October	105	30	9	2	17	6	4	173
November	108	36	11	3	11	9	6	185
December	116	35	13	3	21	12	117	318
2001								
January	104	35	10	2	11	4	7	174
February	92	41	14	3	7	6	10	172

## COMMERCIAL FINANCE.....

	Transport equipment(b)	Other plant and equipment	Total	Lease finance	Total	
Month	\$m	\$m	\$m	\$m	\$m	
	• • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • •	
December	62	280	342	447	788	
2000						
January	42	249	290	297	587	
February	47	266	312	273	585	
March	63	281	344	333	677	
April	46	227	272	264	536	
May	44	300	343	279	623	
June	75	495	570	666	1 237	
July	35	147	182	234	416	
August	41	328	369	274	643	
September	38	279	317	290	608	
October	43	264	307	260	567	
November	57	316	373	293	666	
December	47	249	296	494	790	
2001						
January	41	221	262	253	515	
February	46	222	268	253	522	

<sup>(</sup>a) Excludes revolving credit facilities. (b) Excludes motor vehicles, see table 9.



## LEASE FINANCE COMMITMENTS FOR PLANT AND EQUIPMENT: Original

	Transport equipment(a)	Construction and earthmoving equipment	Agricultural machinery and equipment	Manufact- uring equipment	Electronic data processing equipment	Office machines	Shop and office furniture, fittings and equipment	Other goods	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • •	• • • • • •
December	23	11	17	88	169	48	39	52	447
2000									
January	7	13	14	41	135	39	16	32	297
February	11	21	22	35	87	40	13	43	273
March	6	48	20	37	90	55	46	30	333
April	11	30	19	23	83	44	26	27	264
May	6	24	22	30	95	44	31	28	279
June	18	57	44	68	172	65	154	88	666
July	7	15	10	23	84	45	22	28	234
August	5	16	13	24	106	44	26	39	274
September	5	18	14	35	100	53	23	44	290
October	2	12	19	22	97	46	30	33	260
November	7	26	17	18	100	57	25	42	293
December	10	14	11	24	249	55	71	61	494
2001									
January	4	18	18	11	119	36	19	29	253
February	9	21	15	31	88	46	17	27	253

<sup>(</sup>a) Excludes motor vehicles, see tables 9 and 10.

## EXPLANATORY NOTES

INTRODUCTION

- **1** This publication presents statistics of finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.
- **2** Secured bousing finance for owner occupation is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included.
- **3** *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.
- **4** *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.
- **5** *Lease finance* includes finance and leverage leases. Operating lease finance statistics, although excluded from these lending finance statistics, are available from the ABS for a charge.
- **6** Finance commitments made by the following types of lenders are included:
- Banks:
- Permanent building societies;
- Credit unions/co-operative credit societies;
- Life or general insurance companies;
- General government enterprises;
- Superannuation funds;
- Securitisers of mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators); and
- Other corporations registered under the *Financial Corporations Act 1974*.
- **7** The statistics cover all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance are covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each State's finance commitments are covered. While many lenders other than banks are not covered, at least 70% coverage is maintained for all published lender types (including the Other Lenders series and Other Lessors series).
- **8** An annual collection is conducted to maintain and update the survey coverage. New lenders are included as their lending for any of the four categories of finance becomes sufficiently large.

SCOPE

COVERAGE

## EXPLANATORY NOTES

COVERAGE continued

- **9** From July 2000, the statistics for:
- secured housing finance for owner occupation cover all commitments by banks and permanent building societies, and commitments by all other lenders which provided more than \$187 million for housing finance in 1999;
- personal finance cover all commitments by banks, and commitments by all other lenders which provided more than \$92 million for personal finance in 1999.
- commercial finance cover all commitments by banks, and commitments by all other lenders which provided more than \$402 million for commercial finance in 1999.
- lease finance cover all commitments by banks, and commitments by all other lenders which provided funds of more than \$47 million for lease finance in 1999.

Additional smaller lenders are also covered where it is necessary to maintain collection coverage (as specified in paragraph 7).

**REVISIONS** 

- **10** Revisions to previously published statistics are included as they occur.
- **11** Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Type of Lender series from the month of such changes. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly Bulletin in the section on Technical Notes to Tables.

SEASONAL ADJUSTMENT

**12** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different numbers of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the series.

TREND ESTIMATES

- **13** Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series—Monitoring Trends: An Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345.
- **14** While the smoothing technique described in paragraph 13 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

EFFECTS OF ROUNDING

**15** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

## EXPLANATORY NOTES

#### UNPUBLISHED DATA

- **16** Estimates for months prior to those shown in this publication and more detailed series are available. There will be a charge for the provision of unpublished data.
- **17** Detailed data are also available from Ausstats, a subscriber service of on-line time series in spreadsheet format. To subscribe, or for more information, contact the National Information Service on 1300 135 070.

#### RELATED PUBLICATIONS

- **18** Users may also wish to refer to the following ABS releases:
- Finance, Australia (Cat. no. 5611.0)
- Housing Finance for Owner Occupation, Australia (Cat. no. 5609.0)
- Assets and Liabilities of Australian Securitisers (Cat. no. 5232.0.0.40.001)
- Annual Statistics for Financial Institutions (Cat. no. 5661.0.40.001)
- Building Approvals, Australia (Cat. no. 8731.0)
- Building Activity, Australia: Dwelling Unit Commencements (Cat. no. 8750.0)
- Private New Capital Expenditure and Expected Expenditure, Australia (Cat. no. 5625.0)
- New Motor Vehicle Registrations, Australia: Preliminary (Cat. no. 9301.0)
- **19** In addition, the Reserve Bank of Australia produces the monthly *Reserve Bank of Australia Bulletin* and the Australian Prudential Regulation Authority (APRA) publishes a range of finance statistics on its web site at www.apra.gov.au

#### SYMBOLS AND OTHER USAGES

- m million
- n.a. not available
- n.e.c. not elsewhere classified
- n.p. not available for publication but included in totals where applicable
- n.y.a. not yet avalable
- .. not applicable

## GLOSSARY

Agricultural machinery and equipment

Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.

Alterations and additions

Comprises all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.

Commitment

A firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non-residents are excluded.

Construction and earth moving equipment

Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.

Construction of dwellings

Comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.

Debt consolidation

For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.

Dwelling

A single self-contained place of residence such as a detached or semi-detached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.

Electronic data processing equipment

Includes computers, computer peripherals, data entry devices, word processing machines, etc.

Established dwelling

A dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.

Finance lease

Refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal ownership.

Fixed loan facilities

Generally involve:

- a commitment for a fixed amount for a fixed period for a specific purpose;
- a schedule of repayments over a fixed period; and
- repayments which reduce the liability of the borrower but do not act to make further finance available.

Heavy trucks

Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.

Light trucks

Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.

Manufacturing equipment

Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.

Motor cars and station wagons

Includes cars, station wagons, four-wheel drive and forward control passenger vehicles with up to nine seats (including the driver).

## GLOSSARY

Motor cycles Includes two and three wheeled motor cycles and mopeds, scooters and motor

cycles with side cars.

Newly erected dwelling A dwelling that has been completed within 12 months of the lodgement of a loan

application, and the borrower will be the first occupant.

Office machines Includes telephone systems (including PABX equipment), facsimile machines,

cash registers, photocopiers, etc.

**Purpose** The purpose of the loan is that specified by the borrower. Where possible

multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major

purpose.

Refinancing For personal and commercial finance, represents a commitment to refinance an

existing loan. For secured housing finance, only those loans where the refinancing lender is not the original lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a

new lending commitment.

**Revolving credit facilities** Generally have the following characteristics:

 a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed;

- the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit; and
- repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.

**Secured credit limits** Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.

Secured housing finance All secured commitments to individuals for the construction or purchase of

dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.

Total credit limits at end of Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending

month. In principle, this can be derived by adding new and increased lending commitments during the period less cancellations and reductions of credit limits during the period to the balance of credit limits at the end of the previous period. In practice, however, revisions and other adjustments such as the transfer of an

existing fixed credit facility will mean that such a derivation is inexact.

**Wholesale finance** Comprises finance for the purchase of goods by retailers and wholesalers.

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